

— 2007 —
BLACK BOOK



Top 20 Professional Employer
Organizations (PEO)

Rankings & Results



Professional Employer Organizations

2007 Outsourcing Vendor Rankings and Results

2113 qualified respondents ranked 102 services suppliers offering some segment of PEO business processes as part of the Black Book annual survey conducted Q2 2007, via web survey instrument. The Top 20 PEO vendors are ranked in this report.

The major functions of PEO included end-to-end benefits options and management, technology services, employer liability management, and employment administration services, inclusive of personnel processing and payroll.

Additionally, to the eighteen criteria of PEO Outsourcing operational excellence compiling the ranking of vendors, two questions specific to PEOs were included which asked clients to prioritize: (a) what they saw as the top PEO three (of twenty options) contributions to their organization in 2007, and (b) which users in specific verticals anticipate an increase of business process transition in internal expansion to PEOs in 2008.

Top Three Contributions of Your Outsourced HR/PEO in 2007

Administrative Relief	96.5%
Reduced Liabilities	91.4%
Increased Benefit Resources & Options	83.3%
Higher Productivity	83.1%
Lower cost per employee/initiative	70.2%
Increased Attention to Governance Compliance	68.9%
Increased Technological infrastructure & capabilities	64.0%
Advanced integrated transformation solutions	61.8%
More effective management of the HR process	37.0%
Scalability	15.0%
Large Company Service Levels to Mid & Small Organizations	12.8%

THE BLACK BOOK OF OUTSOURCING



Top 20 Professional Employer Organizations (PEO)

2007 RANK	PEO Vendors
1	Odyssey OneSource
2	FrankCrum
3	CoAdvantage
4	ADP TOTAL SOURCE
5	Avitus Group
6	Employer Advantage
7	Tilson HR
8	Administaff
9	Oasis Outsourcing
10	Genesis Consolidated
11	Landrum
12	Brumley PEO
13	SkilStaf
14	Prestige Employee Administrators
15	Emplicity
16	Syndeo
17	Staffing Concepts International SCI
18	Staff One Inc.
19	Resource Management Inc.
20	TotalHR